

# AJAO

THAILAND - MYANMAR - MALAYSIA





## **YACHT DESCRIPTION**

AJAO is a customized private motor Yacht (27 meters) built by Baglietto in Italy at their Varazze shipyard. Her elegant exterior and interior styling are the work of Baglietto, who is also responsible for her engineering. AJAO is ready to explore the Andaman Sea and visit pristine Islands taking you in absolute luxury. Finished to match world class standard, AJAO will offer the same level of comfort and service experienced by any 5 Star hotel, while floating on the crystal clear waters. Popular excursions include visiting the nearby Islands of Phuket, to sunset cruises and overnight trips to immaculate locations further afield. No matter your aspirations and desired length of journey, AJAO is able to fulfill these, including a full staff operation, if that is a service you are seeking. The captain and dedicated crew will ensure an exhilarating experience.

## **CONSTRUCTION & DIMENSIONS**

AJAO is 27 meters in length and 6 meters in width, with a depth of 1.6 meters. It features a semi-displacement aluminum hull and aluminum

superstructure, with teak decks. The AJAO is equipped with an ultra-modern stabilization system, which reduces the roll motion effect and results in a smoother, more enjoyable cruising experience underway.

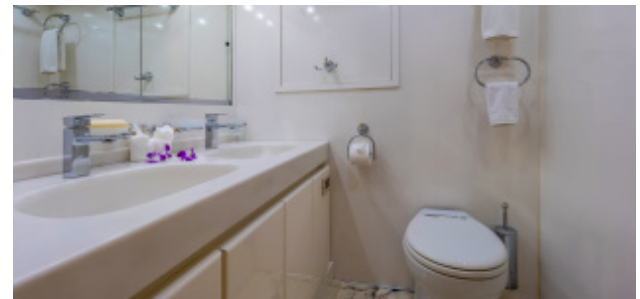
## **ACCOMMODATION**

AJAO's interior configuration has been designed to comfortably accommodate up to 6 guests overnight in 3 cabins, comprising a master suite and 2 twin cabins. She is also capable of carrying up to 6 crew onboard in 2 cabins to ensure a relaxed luxury yacht experience.

## **PERFORMANCE**

Powered by two MAN 650HP diesel engines, and propelled by her twin screw propellers, the motor yacht AJAO is capable of a top speed of 18 knots, and comfortably cruises at 12 knots. With her 12,000 liters fuel tanks she has a maximum range of 2400 nautical miles at 12 knots. Her water tanks store around 2,000 liters of fresh water plus a water-maker whom can produce 2000 liters/24h.



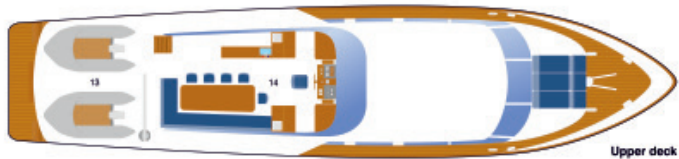




Lower deck



Main deck



Upper deck

## YACHT LAYOUT

- |   |                          |
|---|--------------------------|
| 1. Diving compressor and diving gear room | 7. Crew cabin - 4 people |
| 2. Steering and pumps                     | 8. Crew cabin - 3 people |
| 3. Generator room                         | 9. Open-air dining room  |
| 4. Engine room                            | 10. Saloon               |
| 5. Guest cabin - 2 people                 | 11. Galley               |
| 6. Master cabin - 2 people                | 12. Helm                 |
|   | 13. Dinghies             |
|   | 14. Sundeck/cockpit      |





## FEATURES AND SERVICES

- 1 x Double Cabins Complete with en-suite and Flat screen TVs
- 2 x Twin Cabins with en-suite
- 3 x dining areas (fly-bridge, rear, internal saloon)
- Fully Air-conditioned
- Wi-Fi & Internet TV
- Full Sound System with iPod Friendly Stereo System
- Top Sun Deck with full awning and front area equipped with sun-mattress
- VIP 50hp Motor Dinghy
- Excursion 30hp Motor Dinghy
- Fully Equipped for Game Fishing
- Fish Finder
- CD Players
- 2 x double-seat Kayaks
- 1 x stand paddleboard
- 1 x ski-board
- Scuba Diving equipment
- Snorkeling Equipment



## AJAO's ACTIVITIES

The AJAO motor yacht is set to provide its guests a large range of activities; one full of action or one with relaxation in mind the choice is yours!

Some of the activities listed below are location centric, meaning that they can only be carried out based on chosen itinerary and location.

Every cruising destination is different, which is why, we, on board the AJAO, carry many different types of equipment, enabling you to get the best experience possible, in every region we set course towards.

Allow us to list just some of the many activities you can enjoy from the convenience of the yacht, in the below sections.

## SCUBA-DIVING

Whether you're an expert diver, or it is the first time you try scuba diving, onboard the AJAO, you'll find the proper expertise and equipment necessary for your upcoming dives all in a safe and comfortable environment.

With a maximum capacity of only 6 guests for overnight charters, you'll never feel crowded while getting ready for your dive from AJAO's diving platform! Together, we will cruise through the best dive sites the world has to offer, such as Similan Islands, Mergui Archipelago or the South of Phuket. Don't miss the opportunity to experience these marvelous underwater sceneries and unique marine life!

NOTE: Please book your diving guide or diving instructor prior to the tour.

## SNORKELING

Wherever you choose your journey with the AJAO should be heading towards, we can guarantee you, that there is always a good spot where you can dive in the water for a wonderful snorkeling experience.

Fins, masks and wetsuits are freely available, and the crew will be happy to take you to islands that are renown for their rich underwater sea-life.

We'll introduce you to areas with the most stunning corals, and we'll make sure that your snorkeling experience will be the best you've ever experienced!







### **BIRDS WATCHING**

Have a good close-up view of the ecology of the mangroves while peeking from the yacht, dinghy or from your kayak, while paddling through the mangrove jungle. In the mangrove ecosystem, sweet water from the rivers merges with saltwater from the ocean and this magical encounter creates a practically submerged forest, where aerial roots seem to be knitted together as you progress on your journey.

During the cruise, you might even be lucky to see monkeys, snakes, eagles, otters, monitor lizards and, of course, many exotic birds species. Don't forget to bring your binoculars!

### **RUBBER BOATS (DINGHIES) ISLANDS EXPLORATION**

With two comfortable rubber boats (dinghy) onboard, both equipped with powerful outboard motor engines, we can take you to uninhabited islands with white sandy beaches, to exotic Mangrove rivers, or through the absolutely breathtaking towering limestone islands, dense jungles and unspoiled beaches of the Phang Nga Bay.

### **KAYAKING**

The AJAO offers a Kayaking experience beyond comparison with our 2 double seated Kayaks that are always available onboard. Sea kayaking gives you a truly unique, personal perspective of this amazing part of the world.

The striking limestone islands and caves of the Phang Nga Bay are a wonder to behold, and the small sea-kayaks are the only way to get right up-close, though the smallest channels and into to beautiful secret lagoons, which are inaccessible by any larger boat; providing fantastic views of nature at its finest.

Paddle to the beautiful beaches of Koh Rok, to the Tarutao Pirate Cave, or on the many hidden lagoons of Mergui Archipelago.

No matter the destination you choose for your journey, we will take you to the best spots to go kayaking!

### **STAND-UP PADDLE-BOARD (SUP)**

Stand-Up Paddle boards are fun to use and make up for a good exercise too. Go on your own paddling adventures right off the deck of the AJAO. You can go explore nearby islands, the open sea, or simply take a short morning, or daytime exercise. The choice is yours!

### **TABLE GAMES, TV AND BOOKS**

In between excursions, or during the evening, after a full day of adventures, you may wish to take it a bit more easy. For that,

we have equipped our yacht with onboard table-games, TV's and books.

With that, you'll never feel bored no matter your preference!

NOTE: Internet TV only works while nearby the coastline (within 20Nm).

### **FISHING**

You can do fishing right off AJAO's platform. All fishing equipment is readily available for both pole, line and deep sea fishing.

With a little help from our experienced crew, and our onboard Fish finder, we will take you to the best fishing spots nearby where your chances for a rich catch are higher.

Afterwards, our chef would be delighted to prepare a delicious meal of your catch - that you can enjoy after a long day fishing!

NOTE: Fishing activities are permitted outside the National parks and are allowed in specific areas only.

The crew will keep you informed at which areas fishing is permitted.







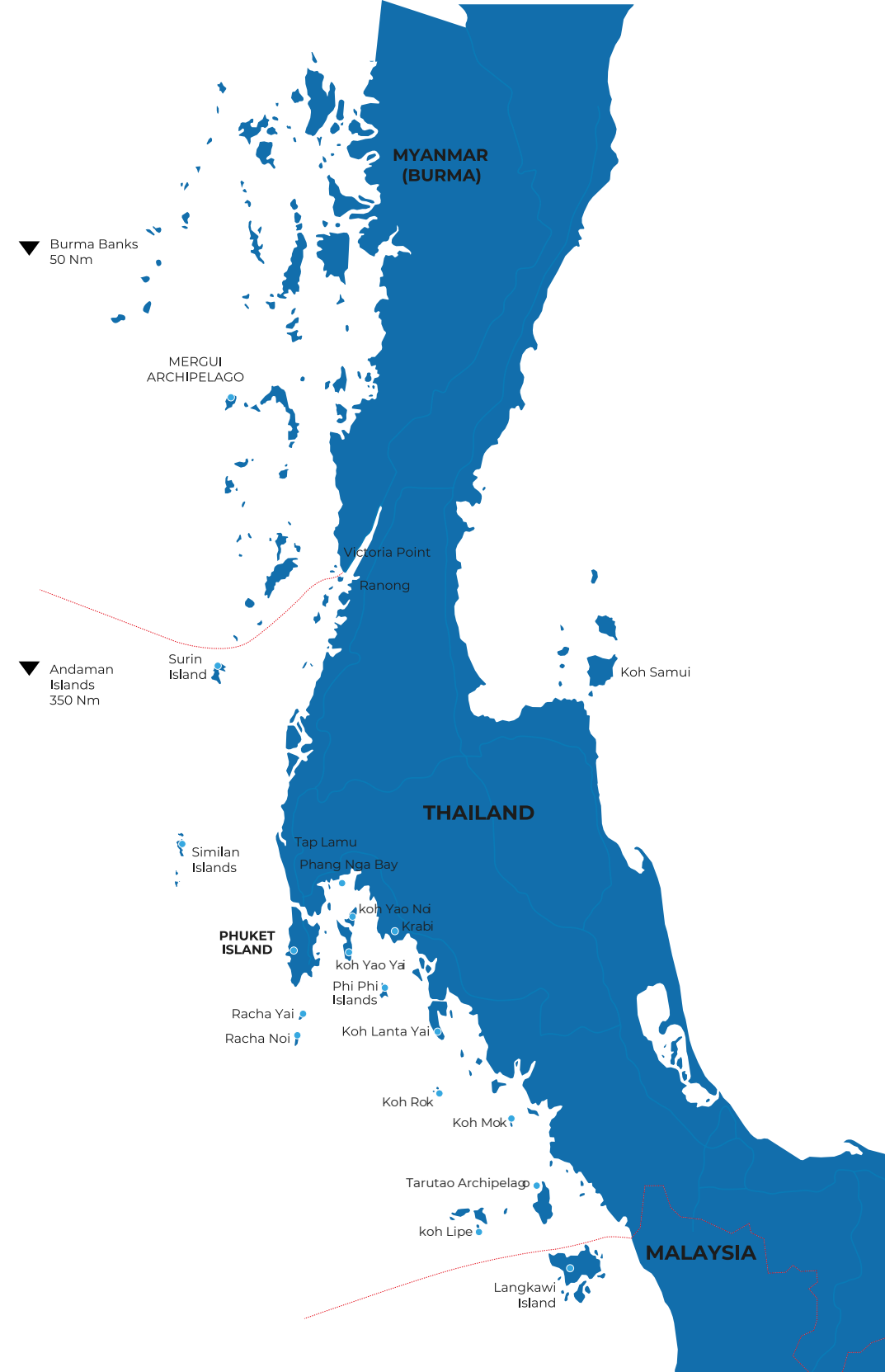
## AJAO CRUISES ITINERARIES

Sailing with the AJAO Motor Yacht is a marvelous and lush experience, one that you won't find comparison of elsewhere but what would sailing be without a goal? A ship must have a destination a course to set the "sails" for. That is why we here have listed inspirations for you of destinations that we, together, can steer to and explore. All these destinations around the Andaman Sea have been carefully picked out for you, all

based on our previous experience and with your full satisfaction at mind. These destinations open a world of beach-sceneries, diving, snorkeling and kayaking locations or picturesque areas that you'd only see in magazines all from the convenience of our fully serviced Yacht; the AJAO. Let's take you on a trip where you set the course, where you choose the destination one that we steer you to explore, at your own pace, and convenience.



- Phuket
- Koh Lanta
- Phi Phi Island
- Phang Nga Bay
- Koh Yao Yai & Yao Noi
- Krabi
- Racha Yai & Racha Noi
- Similan Island
- Koh Rock
- Tarutao Archipelago
- Koh Lipe
- Koh Muk
- Langkawi Island
- Mergui archipelago







## BOOKING

Have you decided to book our services, then please contact us and tell us your desired cruise duration of your booking, add your details and required services, and we'll come back to you shortly! Before you know it, you'll be exploring the Andaman Sea with us from our luxury Yacht.

Please note: All Charter prices are in Thai Baht and refer to the whole boat charter, maximum of 6 guests accommodated in two twin cabins and one double cabin and assisted by 5 crews.

## HOW TO BOOK THE CHARTER

Let us know the dates that works for your, an ideal itinerary or activities you'll like to do and we will send you a tailored itinerary proposal with quotation. We will exchange emails and/or calls till you're satisfy with your charter arrangements. Once all is confirmed from your side we will require a 30% deposit for confirm the booking. Please contact us for know the Payment Procedure.

## CHARTER PRICES

Please contact us for the most updated Pricelist

## CHARTER PRICES INCLUDE

Transfers from Phuket Airport or Hotel in Phuket to Motor Yacht Ajao in Phuket and back to the same place, onboard

accommodation, crew services, all meals, soft drinks, drinking water, tea, coffee, one bottle of wine/day, kayaks usage, paddle board usage, snorkeling gears usage and Thai national park entrances fees.

## CHARTER PRICES EXCLUDE

Extra for diving activities: 10,000.00 THB/day inclusive of marine park extra-fees for divers, dive guide/instructor and dive gears. 12,000.00 THB for Open Water Diver course. book in advance if you'll like to dive from Ajao. Would you like to take a diving course onboard? Let us know in advance.

All Visa fee (if necessary), Myanmar entry fee (may vary from 6,000.00 THB to 12,000.00 THB per person depending on the cruise length). Dive guide/instructor (compulsory for dive onboard Motor yacht Ajao), diving gears, extra alcohol and transfers not to/from Motor Yacht Ajao. For boarding outside Phuket transfers cost will be calculated case by case. Meals and or drinks not onboard if you wish to eat ashore. Anything that is not listed in "Charter prices Include".

## BOOKING POLICY

On receipt of receiving a 30% deposit for the specified cruise we will send you a confirmation. The remaining balance of 70% must be paid one month before departure to Servicecorp Co., Ltd. If we do not receive the balance in time Servicecorp Co., Ltd retains the right to cancel the booking and resell the spaces.

## CANCELLATION POLICY

Cancellations can only be acknowledged if received in writing by email. We will not accept cancellations by telephone. In the event of cancellation by you, the following cancellation charges will be payable: 45 days or more prior to departure: deposit forfeited. Within 45 days of departure: 100% of tour price. If you have any queries on our cancellation policy please feel free to contact us.

## INSURANCE

We strongly recommend that each guest purchases comprehensive accident, medical, baggage and trip cancellation/interruption insurance when space is reserved. Please be advised that if guest chooses NOT to purchase the trip insurance, we will not be responsible for any financial disappointment caused by reasons beyond our control. In the event that it will be necessary for Servicecorp Co Ltd. to modify, cancel or interrupt the charter due to weather or mechanical problems there will be no refund.



